

**TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30**

**MANUFACTURER: READING BODIES**

**Cliffside Body Corp., 130 Broad Avenue, Fairview, NJ 07022 All New Jersey Counties Served.**

MODEL	DESCRIPTION	BASE UNIT	OPTIONS	PARTS PRICE	UNLISTED OPTIONAL	FREIGHT CHARGE -	FREIGHT	INSTALLATION
		PRICE	PRICE	DISCOUNT %	EQUIPMENT MARK UP %	CHARGE -	CHARGE PER HOUR	
		DISCOUNT %	DISCOUNT %	DISCOUNT %		SKID SHIP	DRIVEAWAY	
MM225	MASTER MECHANIC MM-2-25 - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245ORM	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245CORM	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245ORMHYD	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245CORMHYD	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245ORFHYD	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM245CORFHYD	MASTER MECHANIC 245 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM278ORMHYD	MASTER MECHANIC 278 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM278ORFHYD	MASTER MECHANIC 278 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM378ORMHYD	MASTER MECHANIC 378 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
MM378ORFHYD	MASTER MECHANIC 378 SERIES - MECHANICS BODY	20.00%	20.00%	N/A	20%	\$1,000.00	N/A	\$100.00
TPA 60-132 DW	TPB60-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
TPA 72-132 DW	TPB72-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
AL-TPA 60-132 DW	ALTPB60-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
AL-TPA 72-132 DW	ALTPB72-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
SPM 57-132 DW	SPM57-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
PAI 60-132 DW	PBI60-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
PAI 72-132 DW	PBI72-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
AL-PAI 60-132 DW	ALPBI60-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
AL-PAI 72-132 DW	ALPBI72-U132ADWHH WR, LH, FF - ENCLOSED SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
SS132D21411	SL ST 132" DW 40" - SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
CS132D11411	CL ST 132" DW 40" - SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
CS132D11418	CL ST 132" DW 40" w/LatchMatic - SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
CA132D12411	CL AL 132" DW 40" - SERVICE BODY	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
14880501	LANDSCAPER BODY - SLLS-12 42BH/40CG	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
14880509	LANDSCAPER BODY - SLLS-12 54BH/12CG	20.00%	20.00%	N/A	20%	\$600.00	N/A	\$100.00
13560162	PLATFORM BODY - H10P	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560082	PLATFORM BODY - H10D	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560002	PLATFORM BODY - H10W	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560163	PLATFORM BODY - H12P	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560083	PLATFORM BODY - H12D	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560003	PLATFORM BODY - H12W	20.00%	20.00%	N/A	20%	\$400.00	N/A	\$100.00
13560164	PLATFORM BODY - H14P	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560084	PLATFORM BODY - H14D	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560004	PLATFORM BODY - H14W	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560165	PLATFORM BODY - H16P	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00

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<u>MODEL</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>	<u>FREIGHT CHARGE - SKID SHIP</u>	<u>FREIGHT CHARGE - DRIVEAWAY</u>	<u>INSTALLATION CHARGE PER HOUR</u>
13560085	PLATFORM BODY - H16D	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560005	PLATFORM BODY - H16W	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560166	PLATFORM BODY - H18P	20.00%	20.00%	N/A	20%	\$500.00	N/A	\$100.00
13560086	PLATFORM BODY - H18D	20.00%	20.00%	N/A	20.00%	\$500.00	N/A	\$100.00
13560006	PLATFORM BODY - H18W	20.00%	20.00%	N/A	20.00%	\$500.00	N/A	\$100.00
13560167	PLATFORM BODY - H20P	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560087	PLATFORM BODY - H20D	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560007	PLATFORM BODY - H20W	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560168	PLATFORM BODY - H22P	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560088	PLATFORM BODY - H22D	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560008	PLATFORM BODY - H22W	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560169	PLATFORM BODY - H24P	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560089	PLATFORM BODY - H24D	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00
13560009	PLATFORM BODY - H24W	20.00%	20.00%	N/A	20.00%	\$700.00	N/A	\$100.00

**DELIVERY CHARGES BY COUNTY**

\$500.00	Atlantic	\$500.00	Gloucester	\$300.00	Ocean
\$100.00	Bergen	\$100.00	Hudson	\$200.00	Passaic
\$500.00	Burlington	\$300.00	Hunterdon	\$500.00	Salem
\$500.00	Camden	\$300.00	Mercer	\$200.00	Somerset
\$500.00	Cape May	\$300.00	Middlesex	\$300.00	Sussex
\$500.00	Cumberland	\$300.00	Monmouth	\$200.00	Union
\$200.00	Essex	\$200.00	Morris	\$300.00	Warren

**BUILD OUT TIME ESTIMATE: 30-120 DAYS**